

Rotary District 7610
The Rotary Foundation District Major Gifts Chair

Job Description

Purpose: To solicit major gifts to The Rotary Foundation from individuals capable of donating an outright gift valued at \$10,000 or more with emphasis on gifts to Annual Fund-SHARE.

Qualifications of Members: In addition to any minimum recommended qualifications established in the District Leadership Plan and Procedures Manual, professional expertise in fundraising, sales, marketing, foundations, public relations, or a financial field is highly recommended. In addition, the chair should be a Major Donor.

Chair Duties and Responsibilities:

- ❖ Serve as a resource in ways to make a major gift with cash, appreciated securities, life income agreements, pledges, and real estate, but excluding estate or other planned gifts to the TRF Endowment Fund.
- ❖ Work with the District Governor and District Rotary Foundation Committee to establish district Major Gifts goals.
- ❖ Develop a prospect list of district Rotarians who might be candidates for making major gifts.
- ❖ Advocate donation of major gifts to selected audiences that include identified prospects.
- ❖ Coordinate this identification, cultivation and solicitation of potential donors of outright major gifts with the Annual Giving and Paul Harris Society district chairs to secure assistance and avoid conflicts.
- ❖ Utilize, through the DRFC, the Regional Rotary Foundation Coordinator and Assistant Regional Rotary Foundation Coordinators for support in carrying out subcommittee responsibilities.
- ❖ Work with clubs, district officers, and members of the District Rotary Foundation Committee to determine the distribution and full utilization of all District Designated Funds (DDF).